

TIBOR BESEDEŠ
JANUARY 2016

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CURRENT POSITION	Georgia Institute of Technology, School of Economics Associate Professor (with tenure)	2013 – present
PREVIOUS POSITIONS	Georgia Institute of Technology, School of Economics Assistant Professor	2007 – 2013
	Louisiana State University, Department of Economics Assistant Professor	2003 – 2007
EDUCATION	Rutgers University , New Brunswick, NJ Ph.D. in Economics M.A. in Economics	2003 2000
	Texas Christian University , Fort Worth, TX B.Sc. in Economics Summa Cum Laude Phi Beta Kappa	1998 1997
	American International School of Budapest , Budapest, Hungary International Baccalaureate diploma	1995
AFFILIATIONS	Center for Firms in the Global Economy (CeFiG) , Budapest, Hungary	2011 – present
	Experimental Economics Center, Georgia State University , Atlanta, Georgia	2011 – present
	Guest Researcher, Deutsche Bundesbank , Frankfurt, Germany	2012 – present
	InstED – Institutions, Trade, and Economic Development Network	2015 – present
RESEARCH INTERESTS	Primary – International Trade Secondary – Decision Making, Behavioral Economics, Experimental Economics	
TEACHING INTERESTS	International Trade, International Economics, Microeconomics	
REFEREED PUBLICATIONS	“Reducing Choice Overload without Reducing Choices,” joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor, <i>Review of Economics and Statistics</i> (2015), 97(4): 793-802.	
	“Effort and Performance: What Distinguishes Interacting and Non-interacting Groups from Individuals?” joint with Cary Deck, Sarah Marx Quintanar, Sudipta Sarangi, and Mikhael Shor, <i>Southern Economic Journal</i> , (2014) 81(2):294-322.	

“Export Growth and Credit Constraints,” joint with Byung-Cheol Kim and Volodymyr Lugovsky, *European Economic Review* (2014), 70:350-370.

“The Role of NAFTA and Returns to Scale in Export Duration,” *CESifo Economic Studies* (2013), 59(2):306-336.

“Age Effects and Heuristics in Decision Making,” *Review of Economics and Statistics* (2012), 94(2):580-595, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“Decision-making Strategies and Performance among Seniors,” *Journal of Economic Behavior and Organization* (2012), 81(2):524-533, joint with Cary Deck, Sudipta Sarangi, and Mikhael Shor

“The Role of Extensive and Intensive Margins and Export Growth,” *Journal of Development Economics* (2011), 96(2): 371-379, joint with Thomas J. Prusa
published version of NBER working paper no. 13628

“Export Differentiation in Transition Economies,” *Economic Systems* (2011), 35(1):25-44

“A Search Cost Perspective on Formation and Duration of Trade,” *Review of International Economics* (2008), 16(5):835-849

“Product Differentiation and Duration of US Import Trade,” *Journal of International Economics* (2006), 70(2):339-358, lead article, joint with Thomas J. Prusa
published version of NBER working paper no. 10319

“Ins, Outs, and the Duration of Trade,” *Canadian Journal of Economics* (2006), 39(1): 266-295, joint with Thomas J. Prusa
published version of NBER working paper no. 9936

NON REFEREED PUBLICATIONS

“The Effects of European Integration on the Stability of International Trade: A Duration Perspective,” *forthcoming* in [Handbook of the Economics of European Integration](#), Harald Badinger and Volker Nitsch, eds, Routledge, 2015, pp. 188-204

“The Duration of Trade Relationships,” in [Adjustment Costs and Adjustment Impacts of Trade Policy](#), Bernard Hoekman and Guido Porto, eds, CEPR, 2010, pp. 265-282, joint with Thomas J. Prusa

WORKING PAPERS

“Antidumping and the Death of Trade,” NBER working paper No 19555, joint with Thomas J. Prusa, 2015

“The Effects of Airspace Closures on Trade in the Aftermath of Eyjafjallajökull,” joint with Antu Murshid, 2015

“Trade Integration and the Fragility of Trade Relationships: Theory and Empirics,” joint with Juan Moreno-Cruz and Volker Nitsch, 2015

“Phase Out Tariffs, Phase In Trade?” joint with Tristan Kohl and James Lake, 2015

“Distorted Trade Barriers: A Dissection of Trade Costs in a “Distorted Gravity” Model” joint with Matthew T. Cole, 2015

“You’re Banned! The Effect of Sanctions on Cross-Border Financial Flows” joint with Stefan Goldbach and Volker Nitsch, 2015, under preparation for the 63rd *Economic Policy* Panel Meeting

“On the Duration of Trade in Services: Firm–Level Evidence from Germany,” joint with Volker Nitsch, 2013

“What Drives Export Survival? An Analysis of Export Duration in Latin America,” joint with Juan Blyde, 2010

MAJOR GRANTS

NSF grant no. 1544090, “EAGER: A Mathematical Model of Privacy Decisions: A Behavioral Economic Perspective,” co-PI (PI: Fariborz Farahmand, co-PI: Danad Randall), (\$275,769)

NIH grant no. 1R21AG030184-01A1 “Confusion from Profusion,” co-PI (PI: Mikhael Shor, Vanderbilt), (\$363,272)

SMALL GRANTS

Small Grant for Research, SGR-A 2014
Georgia Institute of Technology, Ivan Allen College of Liberal Arts (\$8,500)

E.J. Ourso College of Business Award for Intellectual Contribution 2006
Louisiana State University (\$10,000)

OTHER RESEARCH ACTIVITIES

Inter-American Development Bank Research Grant for “The Role of Extensive and Intensive Margins and Developing Country Export Growth” (with Thomas J. Prusa)

State of Louisiana, Department of Social Services, “Proposal to Evaluate Selected Department of Social Services Programs,” Project Director (PI: Michelle Livermore, LSU)

HONORS AND AWARDS

Special Research Award 2011
Georgia Institute of Technology, Ivan Allen College of Liberal Arts

ISERF Fellow 2010
Georgia Institute of Technology, Ivan Allen College of Liberal Arts

Excellence in Teaching Award, Undergraduate Category 2005
For excellence in undergraduate teaching
Louisiana State University, Department of Economics

Sidney I. Simon Award for Outstanding Graduate Student Teaching 2002
For excellence in teaching by a graduate student
Rutgers University, Department of Economics

Peter Asch Memorial Scholarship 2001
For performing to the highest standards in the area of applied microeconomics
Rutgers University, Department of Economics

CONFERENCES ORGANIZED

3rd Advances in International Trade, Georgia Institute of Technology, November 20-21, 2014

2nd Advances in International Trade, Georgia Institute of Technology,

November 19-20, 2010
Advances in International Trade, Georgia Institute of Technology, April 11-12, 2008

**INVITED
LECTURES**

Keynote Speaker, Firm and Product Heterogeneity in International Trade, KU Leuven,
“Duration of Trade: A Retrospective,” November 15-16, 2013

**CONFERENCE
PRESENTATIONS**

2016: ASSA Meetings

2015: Southern Economic Association Meetings, Empirical Investigations in
International Trade, Ljubljana Empirical Trade Conference, Midwest
International Economics Group Meeting (Spring), Empirical Investigations in
Trade and Investment

2014: Southern Economic Association Meetings, 3rd Advances in International Trade
(Georgia Institute of Technology), Midwest International Economics Group
Meeting (Fall), European Trade Study Group; Ljubljana Empirical Trade
Conference

2013: Southeastern International/Development Economics Workshop (Atlanta Fed);
Firm and Product Heterogeneity in International Trade, KU Leuven (keynote
speaker); European Trade Study Group; Ljubljana Empirical Trade Conference;
NETSPAR International Pension Workshop; Midwest International Economics
Group Meeting (Spring); 4th Trade, Integration, and Growth Network
Conference; Australasian Trade Workshop; Empirical Investigations in Trade
and Investment

2012: European Trade Study Group; International Economic Science Association
Conference; Cognitive Aging Conference; Empirical Investigations in Trade and
Investment; ASSA Meetings

2011: Southeastern International/Development Economics Workshop (Atlanta Fed);
Southern Economic Association Meetings; Psychology and Economics 9.0.
Stanford Institute for Theoretical Economics Workshop; European Trade Study
Group; International Economic Science Association Conference; Ljubljana
Empirical Trade Conference; Measuring Economic Integration (CESifo)

2010: 2nd Advances in International Trade (Georgia Institute of Technology); Southern
Economic Association Meetings; European Trade Study Group; Ljubljana
Empirical Trade Conference; Midwest International Economics Group Meeting
(Spring)

2009: Southeastern International/Development Economics Workshop (Atlanta Fed);
Southern Economic Association Meeting; Ljubljana Empirical Trade
Conference; NETSPAR Pension Workshop

2008: Southeastern International/Development Economics Workshop (Atlanta Fed);
Southern Economic Association Meeting; Congress of the Game Theory
Society; Ljubljana Empirical Trade Conference; 1st Advances in International
Trade (Georgia Institute of Technology)

2007: Southeastern International/Development Economics Workshop (Atlanta Fed)

2006: Northeast Universities Development Consortium Conference; Midwest
International Economics Group Meeting (Fall)

2005: Econometric Society World Congress; CEPR European Research Workshop on International Trade; 5th Missouri Economics Conference

2004: Southern Economic Association Meeting; Empirical Investigations in International Trade; Midwest International Economics Group Meeting (Fall)

2003: Empirical Investigations in International Trade

2002: Midwest International Economics Group Meeting (Fall)

2001: Midwest International Economics Group Meeting (Fall); Midwest International Economics Group Meeting (Spring)

SEMINARS GIVEN

2015: Indiana University, Lund University, University of Copenhagen

2014: Paris Trade Seminar , KU Leuven, University of Tennessee

2013: Universiteit Gent, EU Commission, Virginia Commonwealth University, UC Dublin, Texas Christian University, Southern Methodist University, Monash University, University of New South Wales, Georgia Institute of Technology

2012: Technische Universität Darmstadt, Florida International University, Georgia Institute of Technology, Southern Illinois University Carbondale

2011: Georgia Institute of Technology (School of Psychology, School of Economics), Purdue University, UT Dallas, Texas Christian University, UC Santa Cruz, UC Davis, Copenhagen University, Aarhus University, Vanderbilt University

2010: Central European University, World Bank, University of Wisconsin Milwaukee, Louisiana State University, Rutgers University

2009: Georgia Institute of Technology, University of Tennessee, University of Texas at Dallas, Texas Christian University

2007: Georgia Institute of Technology

2004: Tulane University, Louisiana State University

2003: Marquette University, Louisiana State University, St. Louis University

2002: University of Arkansas, Albion College, Southern Illinois University Carbondale, Rutgers University

TEACHING EXPERIENCE

Undergraduate: International Trade, International Economics, Introduction to Microeconomics, Intermediate Microeconomics

Graduate: Micro I, International Trade (masters and PhD level)

REFEREEING ACTIVITY

Agricultural Economics, American Economic Journal: Macroeconomics, American Economic Review, American Journal of Agricultural Economics, Canadian Journal of Economics, China Economic Review, Comparative Economic Studies, Contemporary Economic Policy, Economic Inquiry, Economic Journal, Economics Bulletin, Emerging Markets Finance and Trade, Empirical Economics, European Economic Review, Experimental Aging Research, FWO – Research Foundation Flanders, Global

Economy Journal, International Interactions, International Regional Science Review, International Review of Economics and Finance, Japan and the World Economy, Journal of Agricultural Economics, Journal of Applied Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economics and Management Strategy, Journal of Income Distribution, Journal of International Economics, Journal of International Trade and Development, Journal of Labor Research, National Science Foundation, Oxford Economic Papers, Review of International Economics, Review of World Economics, Southern Economic Journal

**TEXTBOOKS
REVIEWED**

Appleyard, Field, and Cobb: International Economics; Browning and Zupan: Microeconomics; Feenstra and Taylor: International Economics; Goolsbee, Levitt, and Syverson: Microeconomics; Harris, McGuigan, and Moyer: Applied Microeconomics; Krugman and Obstfeld: International Economics; Leeds and von Allmen: Economics; Mankiw: Principles of Economics (proofread); Nechyba: Intermediate Microeconomics; Nicholson: Intermediate Microeconomics; Perloff: Microeconomics (textbook review, PPT slides revision); Stockman: Introduction to Economics; Waldman: Microeconomics

**MEDIA
MENTIONS**

Atlanta Journal-Constitution, New York Magazine, Daily Mail, KCSN News, Georgia Public Broadcasting's "On Second Thought," WABE News

**PERSONAL
INFORMATION**

Languages spoken: Croatian (native), English (fluent), German (basic)
Citizenship: U.S., Croatia

REFERENCES

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